

Use our essential title [Working with Contracts: What Law School Doesn't Teach You](#) to review issues related to contracts, including how to:

- Understand how contract provisions work
- Adapt reliable drafting precedents
- Avoid drafting errors, omissions, and ambiguities
- Include and coordinate requirements that ensure contracts are effective
- Make contracts more user-friendly
- Build flexibility into contracts without compromising precision
- Review and interpret contracts for due diligence, and
- Master accounting basics and accurately express quantitative ideas.

Some other valuable resources include:

<p>1.  CHB Chapter</p>	<p><u>Chapter 36. Drafting Arbitration Clauses: Practical Considerations for In-House Counsel</u> Title: Negotiating Commercial Leases 2019 Author(s): Elizabeth J. Champnoi Practice Area: Professional Skills, Real Estate Published: Feb 2019</p>
<p>2.  Journal Article</p>	<p><u>Language Issues in Drafting Indemnification Clauses in High-Tech Contracts</u> Title: PLI Current: The Journal of PLI Press, Vol. 3, No. 2 (Spring 2019) Author(s): Joel Wolfson Published: May 2019</p>
<p>3.  Treatise Chapter</p>	<p><u>Chapter 5. Drafting and Negotiating the Tax Provisions of the Acquisition Agreement</u> Title: The Corporate Tax Practice Series (First Edition) (2018) Author(s): Marina Choundas, Raj Tanden Practice Area: Corporate & Securities, Tax Published: Oct 2010 Supplement Date: Feb 2019</p>
<p>4.  Transcript Segment</p>	<p><u>Select Concepts in Drafting Contracts</u> Program: Select Concepts in Drafting Contracts: Analyzing Ambiguities and Contract Boilerplate Speaker(s): Vincent R. Martorana Program Year: 2018</p>
<p>5.  Transcript Segment</p>	<p><u>Cybersecurity Insurance and Negotiating Cyber-Related Contract Provisions</u> Program: Cybersecurity 2016: Managing Cybersecurity Incidents Speaker(s): Andrew N. Cadel, Elissa Doroff Program Year: 2016</p>
<p>6.  Transcript Segment</p>	<p><u>Basic Concepts</u> Program: Fundamental Concepts in Drafting Contracts: What Most Attorneys Fail to Consider Speaker(s): Vincent R. Martorana Program Year: 2018</p>
<p>7.  Treatise Chapter</p>	<p><u>Chapter 2. Drafting and Negotiating the Contract</u> Title: Holtzschue on Real Estate Contracts and Closings: A Step-by-Step Guide to Buying and Selling Real Estate (Third Edition) Author(s): Karl B. Holtzschue Practice Area: Real Estate Published: Jun 2007 Supplement Date: Apr 2019</p>
<p>8.  Treatise Chapter</p>	<p><u>Chapter 2. General Principles in Drafting an Acquisition Agreement—Merger Agreement, Asset Acquisition Agreement, and Stock Purchase Agreement</u> Title: Mergers, Acquisitions and Tender Offers: Law and Strategies — Corporate, Securities, Taxation, Antitrust, Cross Border Author(s): Samuel C. Thompson, Jr. Practice Area: Antitrust, Corporate & Securities, Tax Published: Nov 2010 Supplement Date: Nov 2018</p>
<p>9.  Treatise Chapter</p>	<p><u>Chapter 9. Employee Agreements; and Appendix 9A</u> Title: Technology Transactions: A Practical Guide to Drafting and Negotiating Commercial Agreements Author(s): Van Lindberg Practice Area: Communications/Telecommunications Law, Corporate & Securities Published: Feb 2015 Supplement Date: May 2019</p>