Ethics and Practice-Ready Skills

2019-2020 Curriculum
Summer Associate

For More Information:
www.pli.edu
800.260.4754

ETHICS

• The Attorney-Client Privilege and Internal Investigations 2020
• The Attorney-Client Privilege and Internal Investigations 2019
• Ethical Issues in California Pro Bono Representation 2020
• Ethical Issues in California Pro Bono Representation 2019
• Ethical Issues in Pro Bono Representation 2020
• Ethical Issues in Pro Bono Representation 2019
• Ethics and Conflicts of Interest in Law Practice 2020
• Ethics and Conflicts of Interest in Law Practice 2019
• Ethics for Corporate Lawyers 2020
• Ethics for Corporate Lawyers 2019
• Ethics for Financial Industry Lawyers 2020
• Ethics for Financial Industry Lawyers 2019
• Ethics for the Negotiating Lawyer 2020
• Ethics in Discovery 2020
• Ethics in Discovery 2019
• Ethics in Social Media 2020
• The Ethics of Electronic Information 2020: Competence, Confidentiality, and Other Ethical Conundrums
• The Ethics of Electronic Information 2019: Competence, Confidentiality, and Other Ethical Conundrums

PRACTICE-READY SKILLS

Electronic Discovery

• Electronic Discovery Nuts & Bolts 2020
• Electronic Discovery Nuts & Bolts 2019
• Hot Topics in Electronic Discovery 2019: What Corporate and Outside Counsel Need to Know
Finance
- Anti-Money Laundering 2020: Risks, Due Diligence and Compliance in an Evolving Legal and Technological World
- Anti-Money Laundering 2019: Risks, Due Diligence and Compliance in an Evolving Legal and Technological World
- Basics of Accounting for Lawyers 2020: What Every Practicing Lawyer Needs to Know
- Basics of Accounting for Lawyers 2019
- How to Read Financial Statements 2020
- How to Read Financial Statements 2019
- Pocket MBA 2020: Finance for Lawyers and Other Professionals
- Pocket MBA 2019: Finance for Lawyers and Other Professionals

Legal Writing and Drafting
- Drafting and Negotiating Corporate Agreements 2020
- Writing for Litigators 2019
- Writing for Transactional Lawyers 2020

Negotiation
- Basic Negotiation Skills 2020
- Drafting and Negotiating Corporate Agreements 2020
- Negotiating Commercial Leases 2020
- Negotiating Commercial Leases 2019
- Negotiation Workshop for Lawyers 2020
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Trial Skills

- 22nd Annual Supreme Court Review: October 2019 Term
- 21st Annual Supreme Court Review: October 2018 Term
- The Attorney-Client Privilege and Internal Investigations 2020
- The Attorney-Client Privilege and Internal Investigations 2019
- Ethical Issues in California Pro Bono Representation 2020
- Ethical Issues in California Pro Bono Representation 2019
- Fundamentals of Taking and Defending Depositions 2020
- Fundamentals of Taking and Defending Depositions 2019
- Internal Investigations 2020
- Internal Investigations 2019
- Intimate Partner Violence and Technology Abuse 2019: Representing the Legal Services Client in the New York State Courts
- Presentation Skills for Attorneys 2020
- Pretrial Practice 2020
- Pretrial Practice 2019
- Representing the Pro Bono Client: Advocacy Skills for Administrative Hearings 2020
- Representing the Pro Bono Client: Advocacy Skills for Administrative Hearings 2019
- Specialized Deposition Techniques 2020
- Specialized Deposition Techniques 2019
- Trial by Jury 2020
- Trial by Jury 2019

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PROFESSIONAL DEVELOPMENT

Communication
• The Attorney-Client Privilege and Internal Investigations 2020
• The Attorney-Client Privilege and Internal Investigations 2019
• Presentation Skills for Attorneys 2020

Diversity in Law Practice
• “Because of Sex”: The Supreme Court, Federal Law, and Best Practices for Protecting LGBTQ Workers
• Diversity & Inclusion in Law Practice 2020
• Diversity & Inclusion in Law Practice 2019
• Women Lawyers in Leadership 2020
• Women Lawyers in Leadership 2019

Leadership Training
• All Star Business Development for Lawyers 2019
• Diversity & Inclusion in Law Practice 2020
• Diversity & Inclusion in Law Practice 2019
• Ethical Implications of Social Media Use for Lawyers 2019
• Women Lawyers in Leadership 2020
• Women Lawyers in Leadership 2019

Project and Time Management
• Project Management for Lawyers 2020

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Interactive Learning Center

• The Art & Science of Interviewing Pro Bono Clients 2019
• Effective Communication with the Legal Services Client 2019
• How to Compete for Business in Changing Times
• Internal Investigations Game
• Legal Process Improvement
• Mastering Negotiations: The Significance of Planning and Preparation
• PLI’s Trial Advocacy Training Program
• Time Management for Lawyers

Publications

• Anatomy of a Mediation: A Dealmaker’s Distinctive Approach to Resolving Dollar Disputes and Other Commercial Conflicts
• Drafting for Corporate Finance: Concepts, Deals and Documents, Second Edition
• Thinking Like a Writer: A Lawyer’s Guide to Effective Writing and Editing, Third Edition

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