Ethics and Practice-Ready Skills

2018-2019 Curriculum Summer Associate

For More Information:
www.pli.edu
800.260.4754

ETHICS

- The Attorney-Client Privilege and Internal Investigations 2018
- The Attorney-Client Privilege and Internal Investigations 2019
- Ethical Implications of Social Media Use for Lawyers
- Ethical Issues in California Pro Bono Representation 2018
- Ethical Issues in California Pro Bono Representation 2019
- Ethical Issues in Pro Bono Representation 2018
- Ethical Issues in Pro Bono Representation 2019
- Ethics and Conflicts of Interest in Law Practice 2018
- Ethics and Conflicts of Interest in Law Practice 2019
- Ethics for Corporate Lawyers 2018
- Ethics for Corporate Lawyers 2019
- Ethics for Financial Industry Lawyers 2018
- Ethics for Financial Industry Lawyers 2019
- Ethics for the Negotiating Lawyer 2018
- Ethics for the Negotiating Lawyer 2019
- Ethics in Discovery 2018
- Ethics in Discovery 2019
- Ethics in Social Media 2018
- Ethics in Social Media 2019
- The Ethics of Electronic Information 2018: Competence, Confidentiality, and Other Ethical Conundrums
- The Ethics of Electronic Information 2019: Competence, Confidentiality, and Other Ethical Conundrums

PRACTICE-READY SKILLS

Electronic Discovery

- Electronic Discovery Nuts & Bolts 2018
- Electronic Discovery Nuts & Bolts 2019
- Hot Topics in Electronic Discovery 2018: What Corporate and Outside Counsel Need to Know

(Continued)
(Electronic Discovery continued)

- Hot Topics in Electronic Discovery 2019: What Corporate and Outside Counsel Need to Know

**Finance**

- Anti-Money Laundering 2018: Risks, Due Diligence and Compliance in an Evolving Legal and Technological World
- Anti-Money Laundering 2019: Risks, Due Diligence and Compliance in an Evolving Legal and Technological World
- Basics of Accounting for Lawyers 2018
- Basics of Accounting for Lawyers 2019
- How to Read Financial Statements 2018
- Law Firm Finance 101: The Numbers and Why They Matter
- Ohio New Lawyers Training 2018
- Ohio New Lawyers Training 2019
- Pocket MBA 2018: Finance for Lawyers and Other Professionals
- Pocket MBA 2019: Finance for Lawyers and Other Professionals

**Legal Writing and Drafting**

- Drafting and Negotiating Corporate Agreements 2018
- Drafting and Negotiating Corporate Agreements 2019
- Six “P's” of Professional Legal Writing
- Writing for Litigators 2019
- Writing for Transactional Lawyers 2018

**Negotiation**

- Basic Negotiation Skills 2018
- Basic Negotiation Skills 2019
- Drafting and Negotiating Corporate Agreements 2018
- Drafting and Negotiating Corporate Agreements 2019
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(Negotiation continued)

• Mediation Advocacy: Strategies for Effective and Ethical Lawyering
• Negotiating Commercial Leases 2018
• Negotiating Commercial Leases 2019
• Negotiation Workshop for Lawyers 2018
• Negotiation Workshop for Lawyers 2019

Trial Skills

• 20th Annual Supreme Court Review: October 2017 Term
• 21st Annual Supreme Court Review: October 2018 Term
• The Attorney-Client Privilege and Internal Investigations 2018
• The Attorney-Client Privilege and Internal Investigations 2019
• Ethical Issues in California Pro Bono Representation 2018
• Ethical Issues in California Pro Bono Representation 2019
• Fundamentals of Taking and Defending Depositions 2018
• Fundamentals of Taking and Defending Depositions 2019
• Internal Investigations 2018
• Internal Investigations 2019
• Intimate Partner Violence and Technology Abuse: Representing the Legal Services Client in the New York State Courts
• Intimate Partner Violence and Technology Abuse 2019: Representing the Legal Services Client in the New York State Courts
• Presentation Skills for Attorneys 2018
• Presentation Skills for Attorneys 2019
• Pretrial Practice 2018
• Pretrial Practice 2019
• Representing the Pro Bono Client: Advocacy Skills for Administrative Hearings 2018

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(Trial Skills continued)

• Representing the Pro Bono Client: Advocacy Skills for Administrative Hearings 2019
• Specialized Deposition Techniques 2018
• Specialized Deposition Techniques 2019
• Trial by Jury 2018
• Trial by Jury 2019

PROFESSIONAL DEVELOPMENT

Communication

• The Attorney-Client Privilege and Internal Investigations 2018
• The Attorney-Client Privilege and Internal Investigations 2019
• The Habits of Cross-Cultural Lawyering
• Presentation Skills for Attorneys 2018
• Presentation Skills for Attorneys 2019
• What is CLOC: Understand the Changes Impacting In-House Legal Services Delivery

Diversity in Law Practice

• “Because of Sex”: Federal Protections for LGBT People
• Diversity & Inclusion in Law Practice 2018
• Diversity & Inclusion in Law Practice 2019
• Women Lawyers in Leadership 2018
• Women Lawyers in Leadership 2019

Leadership Training

• All Star Business Development for Lawyers 2018
• All Star Business Development for Lawyers 2019
• Diversity & Inclusion in Law Practice 2018
• Diversity & Inclusion in Law Practice 2019
• Ethical Implications of Social Media Use for Lawyers
• What is CLOC: Understand the Changes Impacting In-House Legal Services Delivery

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Ethics and Practice-Ready Skills

Women Lawyers in Leadership 2018
Women Lawyers in Leadership 2019

Project and Time Management

Project Management for Lawyers 2018
Project Management for Lawyers 2019

Interactive Learning Center

The Art & Science of Interviewing Pro Bono Clients
Building Trust: Client Confidentiality and Attorney Privilege
Effective Communication with the Legal Services Client
How to Compete for Business in Changing Times
Improving Law Firm Profitability
Internal Investigation Game
Legal Process Improvement
Mastering Negotiations: The Significance of Planning and Preparation
PLI’s Trial Advocacy Training Program
Time Management for Lawyers

Publications

Anatomy of a Mediation: A Dealmaker’s Distinctive Approach to Resolving Dollar Disputes and Other Commercial Conflicts
Drafting for Corporate Finance: Concepts, Deals and Documents, Second Edition
Thinking Like a Writer: A Lawyer’s Guide to Effective Writing and Editing, Third Edition