

This is your new

Financial Services Mediation Answer Book

2017 Edition

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PLI Press is pleased to announce the publication of *Financial Services Mediation Answer Book*. Presented in a user-friendly question-and-answer format, the book addresses the significant recurring substantive and lawyering issues that arise in mediating financial services disputes. The *Financial Services Mediation Answer Book* highlights the distinct characteristics of financial services disputes and provides detailed legal analysis and pragmatic mediation tips designed to benefit parties, counsel, insurers, and neutrals mediating in this arena. The book demonstrates the strategic and tactical opportunities that mediation can offer to evaluate claims and defenses, to communicate messages and glean information, and to structure a resolution that is often superior to a fully litigated outcome. More than 40 prominent attorneys, who have historically represented plaintiffs and defendants in financial services mediations, contributed chapters rich in substantive content and practical guidance. The book concludes with wisdom and direct advice from some of the nation's leading financial services mediators, presented in their own words.

About the Editors

Layn R. Phillips, founder of Phillips ADR Enterprises (PADRE), is both a former United States Attorney and a former United States District Judge in Oklahoma City. He also sat by designation on the United States

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Court of Appeals for the Tenth Circuit in Denver, Colorado, where he participated in numerous panel decisions and published multiple opinions. In 1991, he resigned from the federal bench and joined Irell & Manella, where for 23 years he specialized in complex civil litigation, internal investigations, and alternative dispute resolution.

Pierre M. Gentin is a partner in the litigation practice group of Cahill Gordon & Reindel LLP, representing clients in non-public disputes, litigation, investigations, and regulatory enforcement matters, with a focus on the financial services sector. Before joining Cahill, Mr. Gentin served for nearly two decades in senior legal and risk positions at Credit Suisse AG, including as Global Head of Litigation, Regulatory Investigations and Employment Law, and Head of Reputational Risk for the Americas. Mr. Gentin is a former Assistant United States Attorney for the Southern District of New York.

Jill R. Sperber is a seasoned neutral and member of the American College of Civil Trial Mediators. Ms. Sperber has been involved in the mediation and/or arbitration of more than five hundred disputes, frequently involving financial services matters. Prior to founding Sperber Dispute Resolution, Inc., and affiliating with ADR service provider Judicate West, Ms. Sperber honed her mediation and arbitration skills during her practice as a neutral in the Irell & Manella Alternative Dispute Resolution Center. Previously, Ms. Sperber litigated high-stakes, complex business matters at Irell & Manella and at Cleary Gottlieb Steen & Hamilton.

Lindsay R. Goldstein is a Vice President of Credit Suisse in the General Counsel division, based in New York. Ms. Goldstein is a member of the Litigation & Investigations Group, where she manages a complex docket of civil litigation in the Americas, including matters with cross-border implications. Prior to joining Credit Suisse in 2011, Ms. Goldstein was an associate at Cravath, Swaine & Moore LLP and a judicial clerk in the Eastern District of Pennsylvania.